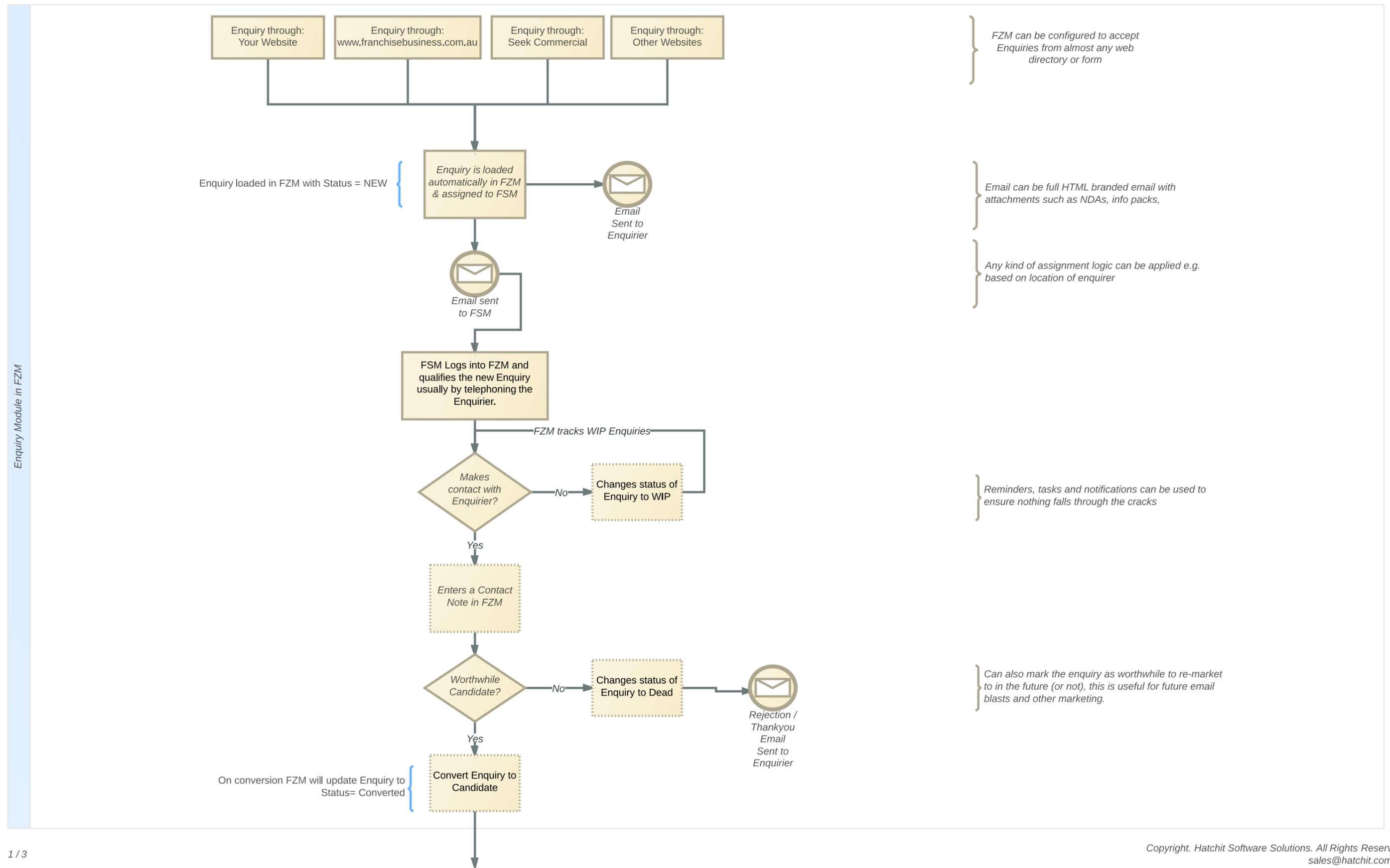


FZM = FranchiZeManager system

FSM = Franchise Sales Manager i.e. the executive at National Support Office responsible for new franchise sales and recruitment

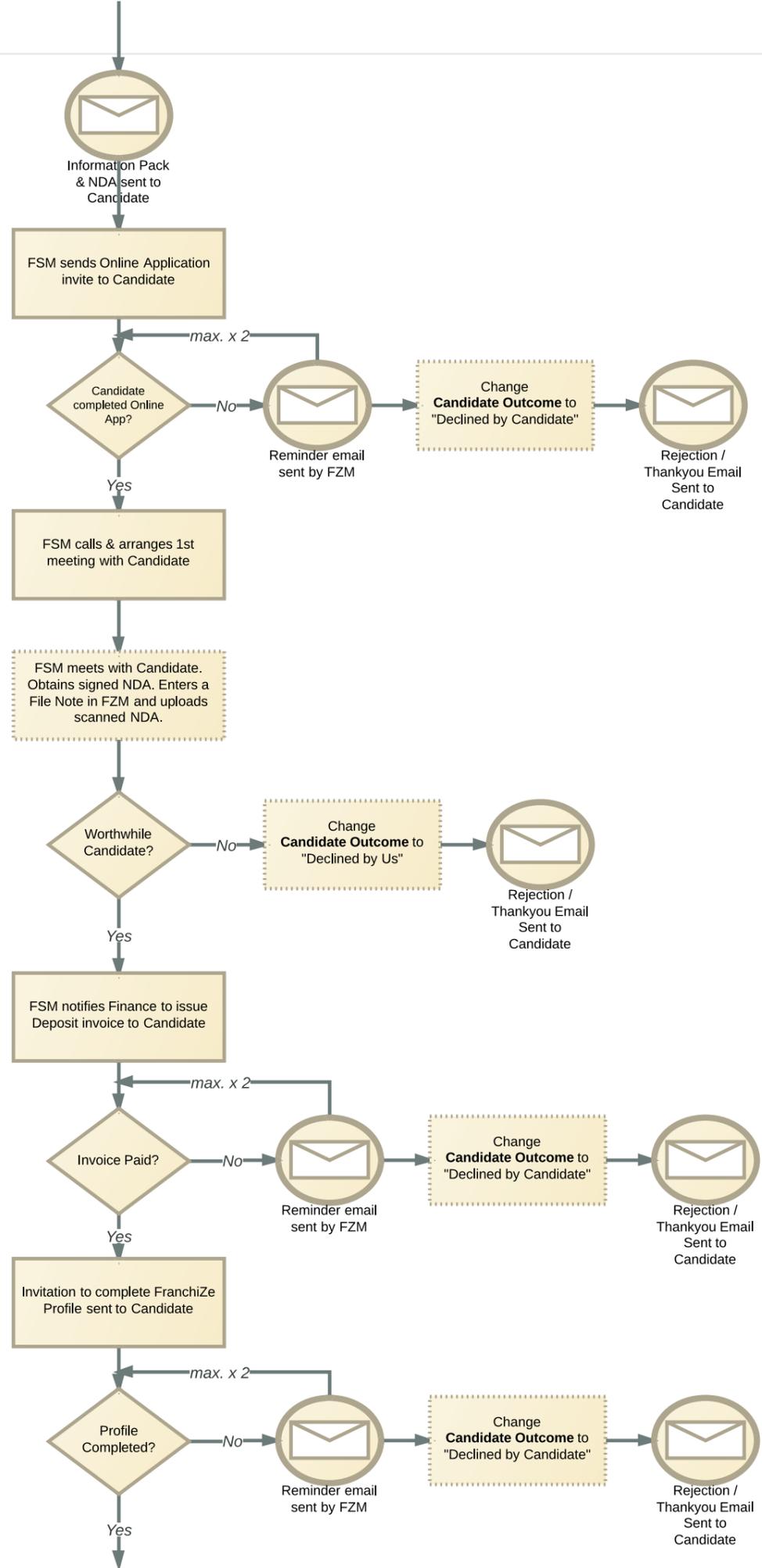


Update Candidate Recruitment Stage = 1. Online Application

Update Candidate Recruitment Stage = 2. 1st Meeting

Update Candidate Recruitment Stage = 3. Awaiting Deposit

Update Candidate Recruitment Stage = 4. FranchiZe Profile



Online Applications is an optional feature where we put your application form online. The FSM sends an invite (by email) to the Candidate to complete the application and submit it online. This removes paperwork and keying from the system.

The system can be customised to send Calendar invitations in standard .ics format

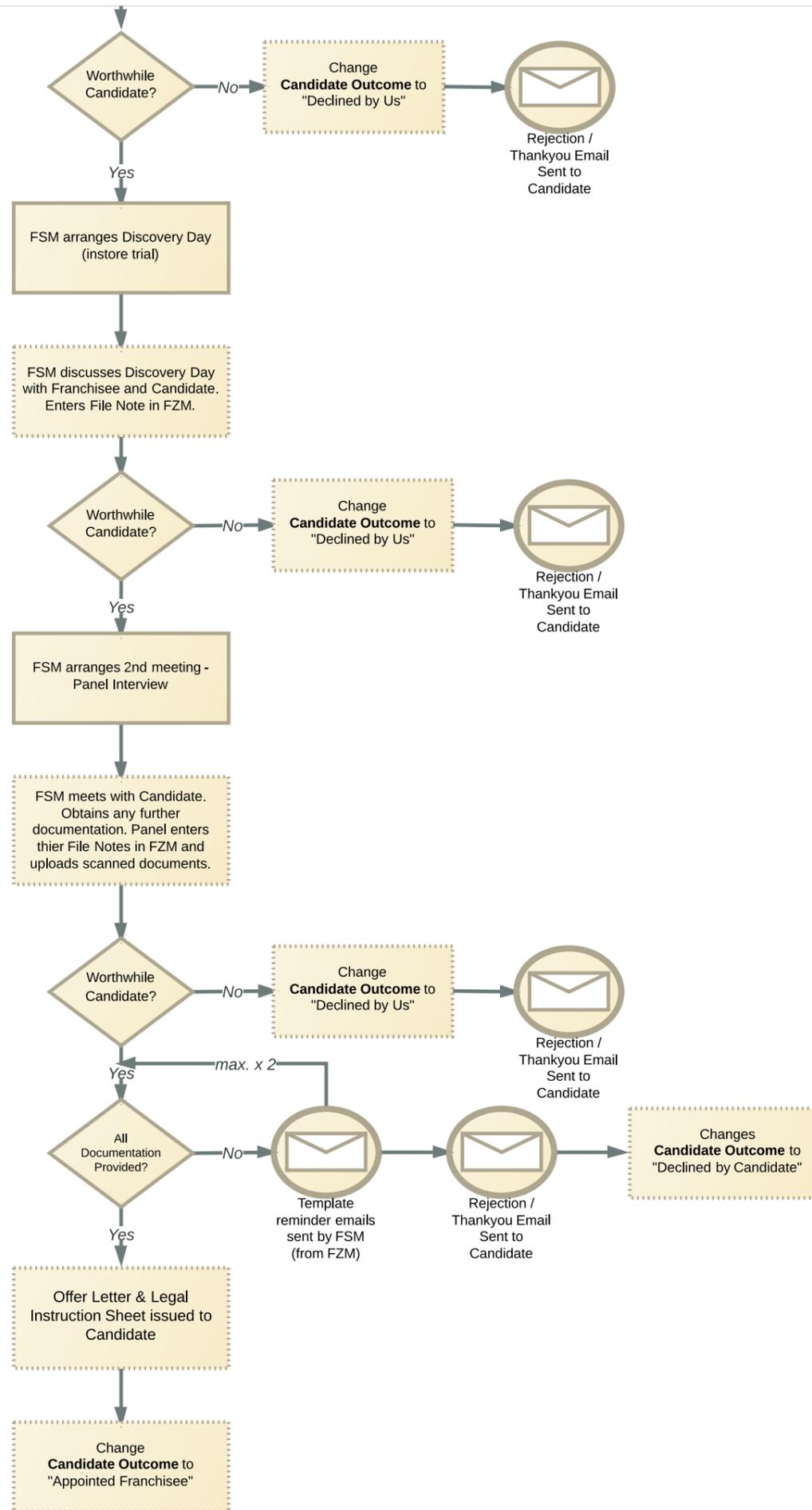
You can establish any number of Template Emails in the system quickly send a notification to other users or external people

FZM is integrated with the most proven Franchise psych recruitment profile in the world. Used in Canada, US, UK, Australia and NZ. See [www.franchise-profiles.com.au](http://www.franchise-profiles.com.au) for more details.

Update Candidate Recruitment Stage = 5. Discovery Day

Update Candidate Recruitment Stage = 6. 2nd Meeting

Update Candidate Recruitment Stage = 7. Final Documentation



All documents can be scanned, uploaded and stored within the FZM system for future record keeping

From this moment onwards the Opener module is used to manage the process from here to the opening of the franchisee and thier induction